

Message Text

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ACTION EUR-12

INFO OCT-01 ARA-14 IO-14 ISO-00 AID-05 CEA-01 CIAE-00
COME-00 EB-08 FRB-01 INR-10 NSAE-00 SP-02 STR-07
TRSE-00 LAB-04 SIL-01 OMB-01 DODE-00 PM-05 H-02
L-03 NSC-05 PA-02 SS-15 ICA-20 EA-12 NEA-11
OPIC-06 AGRE-00 /162 W
-----025890 312014Z /64

R 311838Z MAY 78
FM AMEMBASSY BRUSSELS
TO SECSTATE WASHDC 6960
INFO ALL EC CAPITALS
AMEMBASSY MOSCOW
AMEMBASSY BERLIN
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMEMBASSY PRAGUE
AMEMBASSY SOFIA
AMEMBASSY WARSAW
USMISSION USBERLIN
USMISSION GENEVA
USMISSION USNATO
USINT HAVANA

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USEEC

E.O. 11652: N/A
TAGS: EEC, COMECON, EEWT
SUBJ: EC-CEMA DISCUSSIONS: TEXT OF EC COMMISSION VICE
PRESIDENT'S OPENING STATEMENT

REF: BRUSSELS 10365

1. EC COMMISSION HAS PROVIDED MISSION A COPY OF COMMISSION
VICE PRESIDENT HAFERKAMP'S OPENING STATEMENT AT MAY 29-30
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MOSCOW ROUND OF EC-CEMA NEGOTIATIONS TOWARD AN AGREEMENT.
TEXT FOLLOWS.

2. BEGIN TEXT:

MR. SECRETARY, IN THE FIRST PLACE, I SHOULD LIKE TO THANK
YOU ON MY OWN BEHALF AND ON THAT OF MY DELEGATION FOR YOUR

WORDS OF WELCOME AND FOR THE HOSPITALITY WHICH YOU HAVE SHOWN US SINCE OUR ARRIVAL.

3. MR. SECRETARY, WHEN WE CONSIDER THE COURSE OF DEVELOPMENTS SINCE THE FIRST VISIT OF A DELEGATION OF THE EUROPEAN COMMUNITIES IN 1975, WE ARE OBLIGED TO NOTE THAT THE STATE OF OUR RELATIONS IS NOT IN LINE WITH THE DEVELOPMENT OF DETENTE IN EUROPE OVER THESE PAST THREE YEARS. MY VISIT WILL, I HOPE, CONTRIBUTE TO AN IMPROVEMENT OF THESE RELATIONS AND THEREBY HELP US TO TAKE A STEP FORWARD ALONG THE PATH OF DETENTE.

4. THE COMMUNITY HAS FIRMLY ADVOCATED THE COMPLETE IMPLEMENTATION BY ALL SIGNATORIES OF ALL THE PROVISIONS OF THE FINAL ACT OF THE CONFERENCE ON SECURITY AND CO-OPERATION. AS IS WELL KNOWN, THE COMMUNITY AS SUCH TOOK AN ACTIVE PART IN DRAFTING THIS IMPORTANT DOCUMENT.

5. HOWEVER, THE RESULTS OF THAT CONFERENCE HAVE UNFORTUNATELY NOT BEEN REFLECTED IN ALL FIELDS, AND IN PARTICULAR IN OUR RELATIONS.

6. THE PRESENT STATE OF RELATIONS BETWEEN THE COMMUNITY AND INDIVIDUAL CEMA COUNTRIES, AS WELL AS WITH CEMA ITSELF, IS NOT HELPFUL TO THE PROCESS OF DETENTE.

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7. IT IS NOT SUFFICIENT TO SPEAK IN FAVOUR OF DETENTE. APPROPRIATE ACTION IS NEEDED. AN EFFORT IS NEEDED TO MOVE FORWARD IN DEVELOPING THE PROCESS OF DETENTE, EVEN IF BY SMALL STEPS ONLY.

8. IT IS PART AND PARCEL OF SUCH AN EVOLUTION TO ESTABLISH NORMAL RELATIONS. THESE ARE INDISPENSABLE FOR A PROFOUND AND LASTING DEVELOPMENT OF OUR RELATIONS.

9. TODAY, 111 COUNTRIES MAINTAIN DIPLOMATIC RELATIONS WITH THE COMMUNITY. THE FACT THAT THIS IS NOT YET SO IN THE CASE OF OUR IMMEDIATE NEIGHBOURS, IS AN ANACHRONISM. THE ESTABLISHMENT OF NORMAL RELATIONS BETWEEN THE INDIVIDUAL COUNTRIES OF CEMA AND THE COMMUNITY, AND BETWEEN CEMA ITSELF AND THE COMMUNITY, IS NO MORE THAN THE LOGICAL OUTCOME OF ONE OF THE MOST SIGNIFICANT FACTS OF THE CLOSING YEARS OF THIS CENTURY.

10. WE NEED PARALLEL PROGRESS IN BOTH THESE DIMENSIONS AS A SOLID FOUNDATION FOR MUTUAL TRUST.

11. MR. SECRETARY, IN THE TALKS WHICH TOOK PLACE IN

SEPTEMBER 1977 WITH MR. MARINESCU, THE PRESIDENT IN OFFICE OF THE EXECUTIVE COMMITTEE OF CEMA, IT WAS AGREED TO ENVISAGE BEGINNING NEGOTIATIONS IN THE FIRST HALF OF THIS YEAR. THIS WAS A MOST POSITIVE RESULT OF THAT MEETING. WE EXPRESSED THE HOPE THAT THE NEGOTIATIONS COULD BEGIN AT MINISERIAL LEVEL.

12. WE REPEATED THIS DESIRE IN THE LETTER WHICH I ADDRESSED TO THE PRESIDENT OF THE EXECUTIVE COMMITTEE OF CEMA ON THE 6 OF JANUARY.

13. IN THE INTERESTS OF MAKING PRACTICAL PROGRESS, WE

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R 311838Z MAY 78
FM AMEMBASSY BRUSSELS
TO SECSTATE WASHDC 6961
INFO ALL EC CAPITALS
AMEMBASSY MOSCOW
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THEREFORE GREATLY WELCOMED YOUR INVITATION TO COME TO MOSCOW AND ACCEPTED IT IMMEDIATELY, REGARDLESS OF CONSIDERATIONS OF PROTOCOL OR PROCEDURE.

14. IN YOUR INVITATION THE MEETING WAS NOT REFERRED TO AS

AN OFFICIAL OPENING OF NEGOTIATIONS. IN YOUR VIEW IT IS TO BE A MEETING FOR THE OVERALL DISCUSSION OF QUESTIONS WHICH MIGHT FORM THE SUBJECT OF AN AGREEMENT. YOUR STATEMENT HAS CONFIRMED THIS VIEW.

15. THE COMMUNITY ON THE OTHER HAND, HAD DECLARED ITS UNCLASSIFIED

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READINESS TO ENTER INTO IMMEDIATE NEGOTIATIONS FOR THE ESTABLISHMENT OF WORKING RELATIONS WITH CEMA AS EARLY AS NOVEMBER 1976. ALREADY IN NOVEMBER 1974, THE CONCLUSION OF TRADE AGREEMENTS HAD BEEN PROPOSED TO EACH MEMBER STATE OF CEMA. WHEN PRESIDENT MARINESCU VISITED BRUSSELS, WE ACCEPTED YOUR WISH TO CONSIDER THAT MEETING AS A PRE-NEGOTIATION STAGE. AT THE SAME TIME, HOWEVER, WE AGAIN DECLARED OUR READINESS TO TAKE UP NEGOTIATIONS AT ONCE. SO FAR AS WE ARE CONCERNED, WE ARE STILL PREPARED TO REGARD THIS MEETING AS THE BEGINNING OF NEGOTIATIONS, AND I SHOULD HAVE BEEN GLAD IF YOU HAD SHARED OUR VIEW.

16. BUT I BELIEVE THAT GIVEN GOOD WILL ON BOTH SIDES IT SHOULD BE POSSIBLE THROUGH OUR TALKS AND THROUGH PRACTICAL UNDERTAKINGS, TO OVERCOME THESE DIVERGENCIES WHICH COULD THEN BE REGARDED AS DIFFERENCES OF TERMINOLOGY RATHER THAN OF SUBSTANCE.

17. MR. SECRETARY, THERE ARE TWO WAYS IN WHICH THE SPECIFIC PROBLEMS OF ESTABLISHING RELATIONS BETWEEN OUR TWO ORGANIZATIONS COULD BE HANDLED:
AN EFFORT COULD BE MADE TO EXAMINE ALL FORMS OF RELATIONS IN THE LARGEST NUMBER OF AREAS, WITH A VIEW TO MOULDING THESE INTO AN AGREEMENT WHICH WOULD SURELY BE A HIGHLY COMPLEX ONE.
ALTERNATIVELY, WE COULD ENDEAVOUR TO FIND OUR WHAT FIRST JOINT PRACTICAL STEP WE MIGHT TAKE IN ORDER TO GIVE REAL AND PUBLICLY KNOWN CONTENT TO OUR COMMON RESOLUTION.

18. I FEEL THAT ONE OF THE REASONS WHY OUR RELATIONS HAVE IMPROVED SO SLOWLY AND SO HALTINGLY IS THAT NEITHER OF US IS SUFFICIENTLY FAMILIAR WITH THE COMPLEX MACHINERY OF THE OTHER'S ORGANIZATION. WE MUST FIRST, THEREFORE, IMPROVE UNCLASSIFIED

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OUR KNOWLEDGE OF EACH OTHER AND INTRODUCE A CONSTANT EXCHANGE OF INFORMATION. IF WE WERE TO SUCCEED IN THAT, WE WOULD NOT ONLY HAVE DEMONSTRATED OUR POLITICAL WILL TO

ESTABLISH SOLID RELATIONS, BUT WE WOULD AT THE SAME TIME
HAVE LAID A FIRM BASIS FOR FUTURE ACTION.

19. THE DRAFT AGREEMENT WHICH THE COMMUNITY PROPOSED ON
17 NOVEMBER 1976, IS BASED ON THESE CONSIDERATIONS AND IS
IN LINE WITH THE COMMUNITY'S PRACTICE VIS-A-VIS OTHER
INTERNATIONAL ECONOMIC ORGANIZATIONS.

20. IN OUR VIEW THE PURPOSE OF THE AGREEMENT IS TO ESTAB-
LISH GOOD RELATIONS, PRACTICAL WORKING RELATIONS, BETWEEN
THE COMMUNITY AND CEMA. IN ORDER TO GIVE REAL SUBSTANCE
TO SUCH RELATIONS, WE SHOULD IN THE FIRST PLACE OBTAIN
BETTER KNOWLEDGE OF ONE ANOTHER'S ORGANIZATION, OF THEIR
PAST ACHIEVEMENTS AND THEIR PLANS FOR THE FUTURE. I AM
SURE THAT TODAY'S MEETING WILL MAKE AN IMPORTANT CON-
TRIBUTION TO THIS.

21. OUR DRAFT THEREFORE PROVIDES FOR AN EXCHANGE OF IN-
FORMATION IN AREAS OF COMMON INTEREST IN WHICH OUR TWO
ORGANIZATIONS HAVE GENUINE COMPETENCE. WE FURTHER
ENVISAGE CONTACTS WITH A VIEW TO EXCHANGING OPINIONS. I
MAY AT A LATER STAGE REVERT IN GREATER DETAIL TO THE
SIGNIFICANCE OF SUCH AN EXCHANGE OF INFORMATION, I.E.
WHAT KIND OF EXCHANGE WE SHOULD HAVE, WHAT INFORMATION WE
WOULD MAKE AVAILABLE TO YHU AND WHAT WE WOULD EXPECT FROM
YOU.

22. IN OUR TALKS WITH PRESIDENT MARINESCU, WE EXPRESSED
THE VIEW THAT NO AGREEMENT WOULD BE POSSIBLE WHICH WOULD
NOT BE COMPATIBLE WITH THE AIMS, THE PRACTICE AND THE
INSTITUTIONAL RULES OF BOTH SIDES. NO SUCH AGREEMENT
COULD IN ANY WAY ALLOW INTERFERENCE IN THE INTERNAL

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OPIC-06 AGRE-00 /162 W

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R 311838Z MAY 78
FM AMEMBASSY BRUSSELS
TO SECSTATE WASHDC 6962

INFO ALL EC CAPITALS
AMEMBASSY MOSCOW
AMEMBASSY BERLIN
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AFFAIRS OF THE OTHER PARTNER, OR COMMIT HIM TO MODIFY HIS
AIMS, PRACTICES OR INSTITUTIONAL RULES.

23. THE AGREEMENT REACHED AT THAT TIME IS AN IMPORTANT
FACTOR FOR THE FURTHER COURSE OF OUR WORK. IT IS IMMENSELY
VALUABLE TO OUR RELATIONS.

24. ONE OF THE PRINCIPLES GOVERNING INTERNATIONAL RELA-
TIONS IS TO RESPECT THE NORMAL FUNCTIONING OF THE
INSTITUTIONS OF THE OTHER SIDE, AND ITS WAY OF DOING
THINGS. ONLY IF THIS IS ASSURED CAN AN AGREEMENT BE
VIABLE. NEITHER PARTNER CAN ACCEPT AN AGREEMENT WHICH IS
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NOT IN ACCORD WITH HIS ESSENTIAL INTERESTS. WE DO NOT
WANT AN AGREEMENT FOR AN AGREEMENT'S SAKE. WE WANT AN
AGREEMENT THAT IS IN HARMONY WITH OUR COMMON OBJECTIVES
AND GENERAL VIEWS. IN THE PAST WE HAVE NEVER COMMENTED
UPON THE MANNER IN WHICH YOUR INSTITUTIONS OPERATE, OR
UPON THEIR FIELDS OF COMPETENCE. WE SHALL NOT CHANGE THIS
ATTITUDE IN THE NEGOTIATIONS FOR THIS AGREEMENT. I MAKE
THIS CLEAR INTENTIONALLY, IN ORDER TO PREVENT ANY MIS-
UNDERSTANDING AND IN ORDER TO ESTABLISH A GOOD ATMOSPHERE
FOR OUR TALKS.

25. NEVERTHELESS, IT WOULD NOT BE REALISTIC, AND WOULD
INDEED BE DAMAGING TO OUR WORK, IF WE WERE TO CLOSE OUR
EYES TO THE FUNDAMENTAL DIFFERENCES BETWEEN THE PARTIES.
BUT IT IS PRECISELY BECAUSE OF THESE DIFFERENCES AND IN
ORDER TO CLARIFY OUR DIVERGENT POINTS OF VIEW THAT WE HAVE
COME HERE FOR THE PURPOSE OF LAYING, WITH YOU, THE BASIS
FOR OUR FUTURE RELATIONS. WE ARE CONVINCED THAT IN THIS
WAY IT WILL BE POSSIBLE TO BEGIN SOME PIONEER WORK WITH YOU
AND THUS TO CLEAR THE WAY FOR BROADER PROSPECTS.

26. THE DRAFT AGREEMENT COMMUNICATED TO US IN FEBRUARY

1976 BY PRESIDENT WEISS DEPARTS FROM THESE BASIC CRITERIA
ON A NUMBER OF ESSENTIAL POINTS:

IT DISREGARDS OUR INSTITUTIONAL RULES CONCERNING
THE TRANSFERS OF NATIONAL COMPETENCE TO THE SUPRA-
NATIONAL LEVEL. IN FACT, 8 OF THE 15 ARTICLES OF
YOUR DRAFT AGREEMENT WOULD NOT BE COMPATIBLE WITH
OUR INSTITUTIONAL RULES.

MOREOVER, YOUR DRAFT PROVIDES FOR PROCEDURES WHICH
WOULD BE APPLIED TO THE COMMUNITY ONLY, AND WHICH
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ARE NOT THE SAME AS THOSE WHICH CEMA MEMBER STATES
OBSERVE IN THEIR RELATIONS WITH OTHER PARTNERS.

27. IN VIEW OF THE COMPLEX NATURE OF OUR RELATIONS, THE
AGREEMENT WHICH WE WISH TO CONCLUDE WITH ONE ANOTHER
SHOULD BE BUILT UPON A SOLID FOUNDATION. THAT FOUNDATION
SHOULD NOT BE WEAKENED THROUGH EXCEPTIONS.

28. AS A MATTER OF FACT, MR. SECRETARY, I SHOULD BE
INTERESTED TO HEAR A LITTLE MORE FROM YOU ABOUT THE RE-
LATIONS OF YOUR ORGANIZATION WITH OTHER INTERNATIONAL
ECONOMIC ORGANIZATIONS. WE SHOULD ALSO BE VERY INTERESTED
TO KNOW THE LEGAL INSTRUMENTS GOVERNING THESE RELATIONS.

29. FINALLY, I SHOULD BE GRATEFUL IF YOU WOULD EXPLAIN TO
US THE DIFFICULTIES STANDING IN THE WAY OF THE ESTABLISH-
MENT OF RELATIONS ON THE BASIS OF THE PROPOSALS SUBMITTED
BY US, AND IF YOU COULD TELL US IN WHAT WAY THESE PRO-
POSALS DEPART FROM YOUR PROCEDURES, YOUR INSTITUTIONAL
RULES OR YOUR AIMS.

30. MR. SECRETARY, IN THE DESIRE TO SPEED UP THE CON-
CLUSION OF AN AGREEMENT BETWEEN OUR TWO ORGANIZATIONS I
SHOULD LIKE TO SUGGEST THAT WE DECIDE TO CONTINUE OUR
NEGOTIATIONS OF TODAY AT THE LEVEL OF EXPERTS. TO THIS
END, I WOULD PROPOSE THAT THE EXPERTS SHOULD, IF POSSIBLE,
IN JUNE EXAMINE IN BRUSSELS WHAT COULD BE THE SCOPE AND
THE MODALITIES OF AN AGREEMENT TO BE CONCLUDED BETWEEN
OUR ORGANIZATIONS. THEY WOULD NATURALLY HAVE TO BASE
THEIR DISCUSSIONS ON THE RESULTS OF OUR TALKS TODAY. IN
THEIR DIFFICULT TASK THE EXPERTS SHOULD BE GUIDED BY
CRITERIA WHICH ARE NO LONGER CONTENTIOUS BETWEEN US.
THIS MEANS THAT THEY SHOULD AVOID EVERYTHING WHICH WOULD
BE INCOMPATIBLE WITH THE AIMS, THE PRACTICE OR THE INSTI-
TUTIONAL RULES OF EITHER PARTY.

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31. AN ANALYSIS OF YOUR PROPOSAL SHOWS, FURTHERMORE,
THAT THERE ALREADY EXISTS A COMMON BASIS WHICH COULD BE-
COME THE CORE OF THE PROPOSED AGREEMENT. THAT IS WHY I
FEEL THAT WE CAN NOW CONFIDENTLY DECIDE TO OPEN THIS NEW
PHASE IN OUR NEGOTIATIONS.

32. THE TIMING FOR US TO MAKE AN ASSESSMENT OF THE WORK
OF THE EXPERTS COULD DEPEND ON WHAT PROPOSALS THEY SUB-
MIT. AT THE SAME TIME WE SHOULD BE ABLE TO TAKE THE
INITIATIVE AT OUR LEVEL FOR A FURTHER MEETING IF THIS
WERE NECESSARY IN THE LIGHT OF THE PROGRESS MADE BY THE
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EXPERTS.

33. IN THIS WAY, MR. SECRETARY, WE SHOULD BE ABLE TO MOVE FORWARD ALONG THE ROAD TOWARDS AN AGREEMENT AND TO REACH THE GOAL WHICH WE HAVE SET OURSELVES TODAY.

34. IT IS OUR CONVICTION THAT, IF BOTH SIDES SUCCEED IN A BETTER UNDERSTANDING OF THE MOTIVATIONS AND POSSIBILITIES OF THE OTHER, AND IF BOTH SIDES WILL ACT AS REALISTICALLY AS THE IMPORTANCE OF OUR UNDERTAKING REQUIRES, IT WILL BE POSSIBLE TO REACH AGREEMENT IN A RELATIVELY SHORT TIME.

35. I SHALL REVERT AT A LATER STAGE TO SOME POINTS OF YOUR INTERESTING STATEMENT AND WOULD LIKE HERE AND NOW TO HAND YOU THE DRAFT OF A PRESS-COMMUNIQUE WHICH SETS OUT THE AIMS WHICH WE ARE PURSUING AT THIS HISTORIC MEETING.

36. WE DO NOT DOUBT THAT THE CONCLUSION OF AN AGREEMENT ON THE ESTABLISHMENT OF RELATIONS BETWEEN OUR TWO ORGANIZATIONS AT THE SAME TIME IMPLIES THE ESTABLISHMENT OF RELATIONS BETWEEN THE MEMBER STATES OF YOUR ORGANIZATION AND OUR COMMUNITY. THIS WOULD BE BOTH LOGICAL AND REALISTIC.

37. THE PEOPLES OF EUROPE AND OF OTHER CONTINENTS ARE WATCHING OUR DISCUSSIONS ATTENTIVELY. THEY EXPECT US TO REACH A SUCCESSFUL CONCLUSION AND CONCRETE RESULTS, AND THUS TO MAKE AN IMPORTANT CONTRIBUTION TO DETENTE THROUGHOUT THE WORLD.

38. THAT, MR. SECRETARY, IS OUR DUTY AND OUR PRIVILEGE
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TODAY. END TEXT. HINTON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TEXT, SPEECHES
Control Number: n/a
Copy: SINGLE
Draft Date: 31 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BRUSSE10608
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780228-0010
Format: TEL
From: BRUSSELS USEEC
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978055/aaaaadkx.tel
Line Count: 478
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 68f4b39b-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 9
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 BRUSSELS 10365
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2664870
Secure: OPEN
Status: NATIVE
Subject: EC-CEMA DISCUSSIONS: TEXT OF EC COMMISSION VICE PRESIDENT'S OPENING STATEMENT
TAGS: EEWT, EEC, COMECON, CEMA, (HAFERKAMP, WILHELM)
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/68f4b39b-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014